



**CITY OF FRISCO TEXAS
FINANCIAL SERVICES
DEPARTMENT
JULY, 2019
MONTHLY REPORT**





FINANCIAL SERVICES DEPARTMENT

Staff Report

To: **Honorable Mayor Cheney and the Frisco City Council**
Thru: **George Purefoy, City Manager**
Nell Lange, Assistant City Manager
From: **Anita Cothran, Director of Financial Services**
Date: **August 14, 2019**
Re: **Monthly Financial Report for July 2019**

Financial reports are provided for your review. Revenues are tracking, as we have discussed in previous months. Expenses are tracking as projected at this time of the year for the operating funds.

In our analysis of the water sales for the last several months, the chart below shows the water purchased, water sold and rainfall for April-June 2018 compared to April-June 2019.

April - June	<u>2018</u>	<u>2019</u>	<u>% +/-</u>
Water Purchased (MGD)	3006.23	2292.38	-23.75%
Water Sold (MGD)	2392.68	1932.66	-19.23%
Rainfall (inches)	4.57	17.94	292.56%

The external audit firm will be here for interim audit the week of August 19th and staff has prepared all of the required workpapers that the auditors have requested.

We do not have a Lean project to highlight for the month of July.

As always, if you have any questions, let me know.

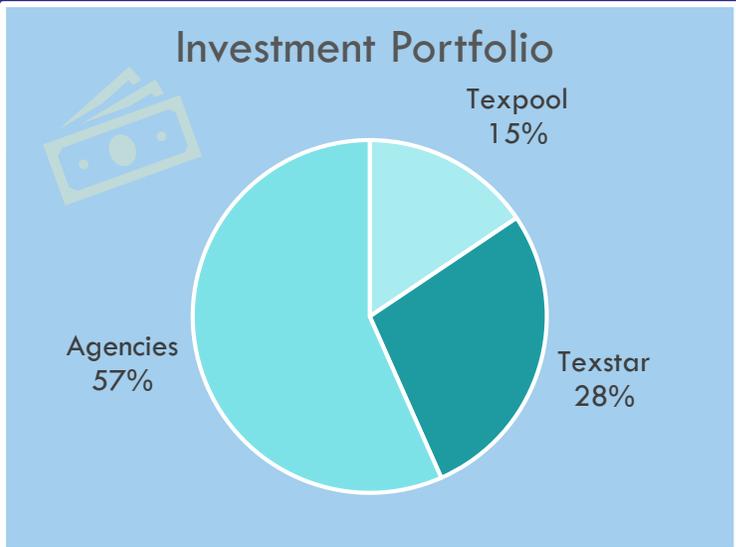
972-292-5510, acothran@friscotexas.gov.



Major Funds July 2019	General	% of Budget FY19	% of Budget FY18	Utility	% of Budget FY19	% of Budget FY18
Revenue Budget	\$171,604,425			\$101,441,786		
YTD Actual	154,476,719	90%	90%	76,596,855	76%	80%
Expense Budget	176,994,079			103,740,607		
YTD Spent	130,534,913	74%	79%	81,722,970	79%	84%
Revenues Over (Under)						
Expenses	\$ 23,941,806			\$ (5,126,115)		

General Fund: Sales tax collections are tracking slightly above prior year collections, but are not meeting the budgeted projections. Permit fees are down from last year. Property tax collections are strong. Expenditures are tracking as projected in the budgeted appropriation with 74% expended, as compared to 79% last year. Encumbrances or Open Commitments at 7/31/2019 for the General Fund total \$7.1 million.

Utility Fund: Utility Fund water sales are down from prior year as discussed in prior months. Expenses are tracking as projected.

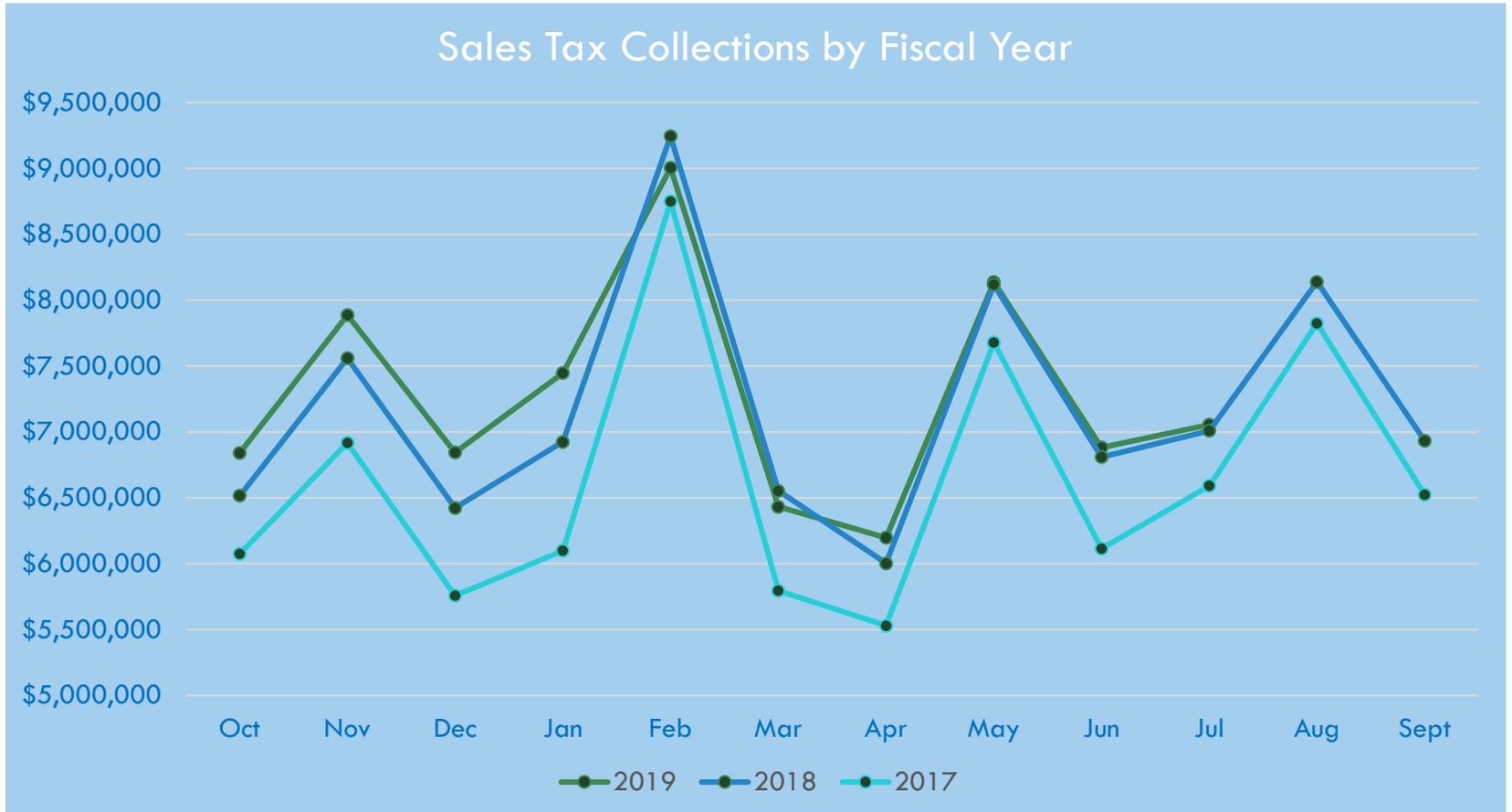


Key/Major <i>General Fund</i> Revenues	Monthly Collections	YTD Collections	% of Budget Collected
Property Tax	\$ 277,906	\$ 81,423,274	99%
Sales Tax	3,527,998	36,024,499	82%
Licenses & Permits	963,424	9,385,464	73%
Charges for Services	1,162,244	7,491,840	80%

Investment Earnings All Funds YTD

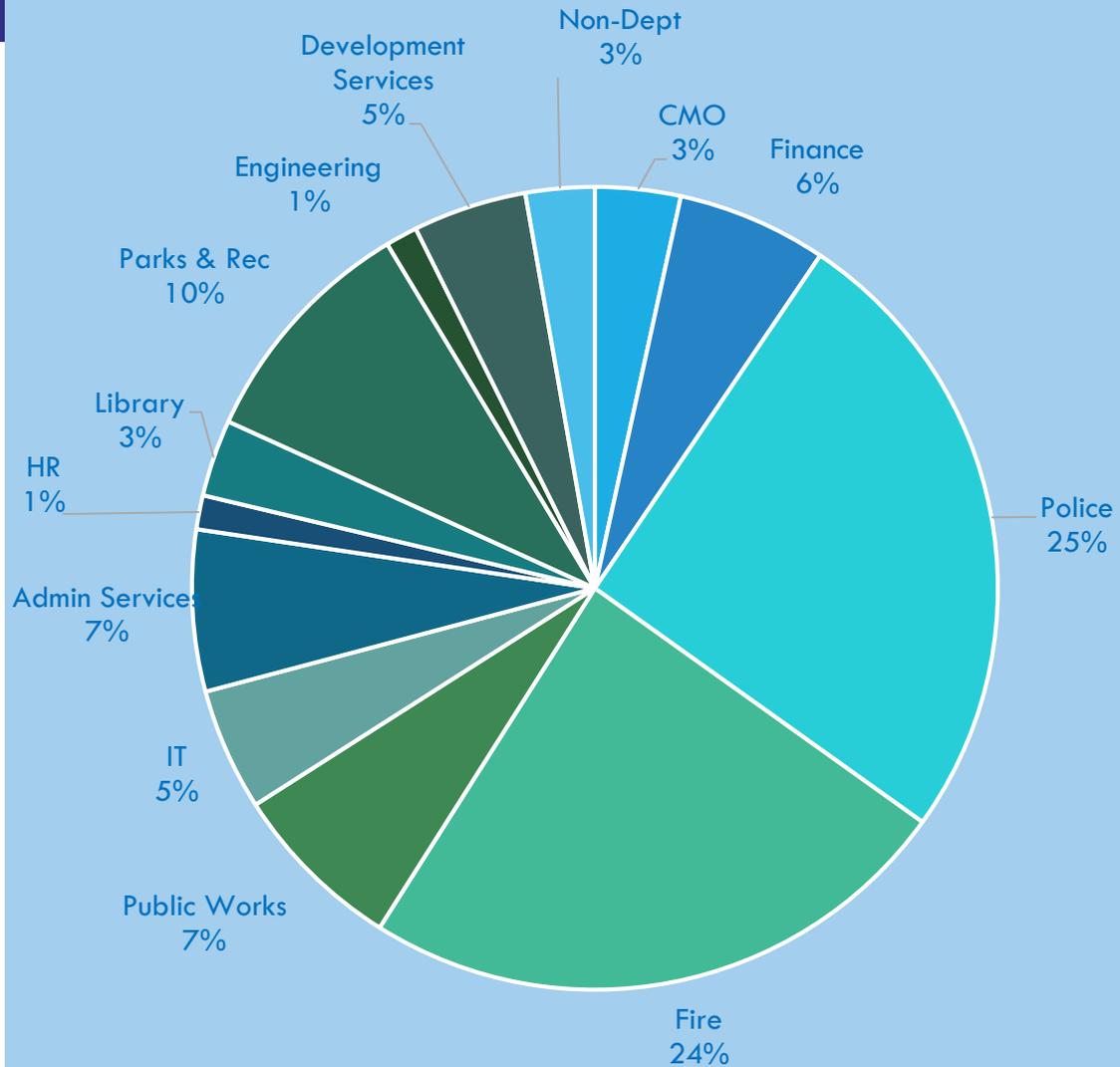
\$11,742,487

Portfolio Yields	July
Texpool	2.3876%
Texstar	2.3883%
Agencies	2.4720%

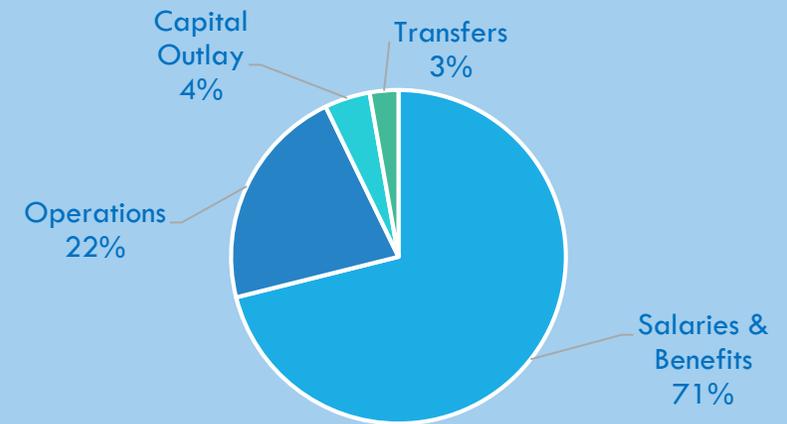




General Fund By Expenditures by Department



General Fund By Expenditure Category Through July 2019





 Building/Development Fees	Monthly Activity
Fees Collected	\$764,849
Collin County Permits	1,224 Total/113 SF
Denton County Permits	617 Total/88 SF
Valuation	\$12 Million

Municipal Court 	Monthly Activity
# of cases filed	1,931
# of cases closed	1,588
# warrants issued/cleared	321/444
% of on-line/phone payments	44%

Utility Billing 	Monthly Activity
# of active customers	58,309
# new meter sets	240
# new customers	295
# on line pay/% of total pay	17,182/29%
Fees collected UB	\$10 Million

Budget Summary for July
Fiscal Year 2019
(Compare to 83%)

	Approved Original FY19 Budget	Proposed Revised FY19 Budget	Monthly Actual	% of Bdgt	YTD Actual	% of Bdgt	FY 18 Actual	Monthly Actual	% of YTD Act	YTD Actual	% of YTD Act	% Inc (/Dec) 18/19
Gen Fund Rev												
Property Tax	82,543,680	82,538,430	277,906	0%	81,423,274	99%	73,986,486	0	0%	74,015,800	100%	10%
Sales Tax	46,785,104	43,785,104	3,527,998	8%	36,024,499	82%	43,104,372	3,504,545	8%	35,583,507	83%	1%
Beverage Tax	1,022,280	1,027,530	307,181	30%	853,136	83%	1,066,090	285,831	27%	789,457	74%	8%
Franchise Tax	10,649,743	10,649,743	225,595	2%	8,261,897	78%	10,191,809	1,723	0%	7,594,409	75%	9%
Licenses & Permits	12,677,795	12,927,795	963,424	7%	9,385,464	73%	12,906,768	1,248,059	10%	10,915,318	85%	-14%
Intergovernmental	2,166,413	2,166,413	15,902	1%	1,679,011	78%	2,517,437	13,343	1%	1,688,643	67%	-1%
Charges for Services	9,106,357	9,342,877	1,162,244	12%	7,491,840	80%	9,206,883	1,058,565	11%	7,822,759	85%	-4%
Fines	2,243,745	2,289,225	237,123	10%	2,114,283	92%	2,273,490	217,534	10%	1,874,564	82%	13%
Interest Income	840,000	1,840,000	189,137	10%	1,812,164	98%	1,200,937	124,053	10%	984,952	82%	84%
Contributions	99,460	99,460	200	0%	47,920	48%	32,456	2,213	7%	36,050	111%	33%
Rental Income	1,159,919	1,259,919	103,878	8%	1,047,450	83%	1,238,716	97,973	8%	962,005	78%	9%
Other Fees/Misc	682,617	682,617	21,458	3%	1,340,469	196%	445,598	30,429	7%	424,401	95%	216%
Transfers In	2,995,312	2,995,312	0	0%	2,995,312	100%	1,357,643	0	0%	1,076,644	79%	178%
Total	172,972,425	171,604,425	7,032,046	4%	154,476,719	90%	159,528,685	6,584,268	4%	143,768,509	90%	7%
Gen Fund Exp												
Administration	6,689,579	6,321,657	99,488	2%	4,474,721	71%	6,563,430	349,335	5%	4,991,393	76%	-10%
Financial Services	13,960,017	14,001,937	579,346	4%	7,856,311	56%	11,048,673	451,997	4%	7,223,367	65%	9%
Police	43,943,517	43,440,253	3,066,132	7%	33,217,131	76%	39,124,610	2,872,406	7%	30,745,656	79%	8%
Fire	40,429,917	40,333,033	3,075,056	8%	31,426,010	78%	37,899,130	2,792,736	7%	29,572,682	78%	6%
Public Works	12,881,063	13,293,277	949,881	7%	9,095,004	68%	12,514,790	829,176	7%	9,392,962	75%	-3%
Human Resources	2,482,031	2,480,518	151,892	6%	1,788,419	72%	2,185,126	199,477	9%	1,736,224	79%	3%
Administrative Serv	9,468,705	11,086,979	699,039	6%	8,485,039	77%	9,296,169	620,966	7%	6,668,198	72%	27%
IT Serv	8,033,452	8,184,750	383,052	5%	6,419,071	78%	5,620,943	274,485	5%	4,444,596	79%	44%
Library	5,252,472	5,181,947	368,021	7%	4,039,522	78%	5,143,811	357,613	7%	4,262,926	83%	-5%
Parks & Recreation	17,541,792	17,487,793	1,689,526	10%	12,492,140	71%	16,321,573	1,532,385	9%	12,415,357	76%	1%
Engineering Serv	2,344,725	2,577,067	157,061	6%	1,672,108	65%	1,979,664	129,640	7%	1,540,303	78%	9%
Development Serv	8,622,687	8,305,689	549,283	7%	5,959,430	72%	7,135,037	490,742	7%	5,804,002	81%	3%
Non-departmental	1,189,478	4,299,179	1,545,223	36%	3,610,007	84%	3,102,321	36,843	1%	5,499,681	177%	-34%
Total	172,839,435	176,994,079	13,313,000	8%	130,534,913	74%	157,935,277	10,937,801	7%	124,297,347	79%	5%
Rev-Exp	132,990	(5,389,654)	(6,280,954)		23,941,806		1,593,408	(4,353,533)		19,471,162		

Budget Summary for July
Fiscal Year 2019
(Compare to 83%)

	Approved Original FY19 Budget	Proposed Revised FY19 Budget	Monthly Actual	% of Bdgt	YTD Actual	% of Bdgt	FY 18 Actual	Monthly Actual	% of YTD Act	YTD Actual	% of YTD Act	% Inc (/Dec) 18/19
Utility Rev												
Water	59,219,882	54,082,660	5,003,281	9%	37,157,862	69%	56,585,320	6,793,206	12%	43,265,580	76%	-14%
Sewer	43,069,046	39,692,596	3,231,396	8%	31,981,450	81%	37,086,498	3,218,032	9%	30,609,982	83%	4%
Licenses & Permits	1,450,000	2,720,000	400,388	15%	2,486,456	91%	2,140,543	180,644	8%	1,878,304	88%	32%
Interest	200,000	900,000	77,994	9%	725,447	81%	486,922	66,017	14%	387,767	80%	87%
Misc	570,000	701,000	84,825	12%	900,110	128%	1,084,219	83,080	8%	824,583	76%	9%
Transfers In	3,345,530	3,345,530	0	0%	3,345,530	100%	3,319,743	0	0%	3,319,743	100%	1%
Total	107,854,458	101,441,786	8,797,884	9%	76,596,855	76%	100,703,245	10,340,979	10%	80,285,959	80%	-5%
Utility Exp												
Administration	157,347	177,347	11,942	7%	167,157	94%	286,151	123,431	43%	244,014	85%	-31%
Financial Services	1,864,509	1,879,410	118,390	6%	1,413,234	75%	1,642,932	139,529	8%	1,297,369	79%	9%
Public Works	75,518,461	75,426,913	6,098,779	8%	61,259,993	81%	65,813,668	5,506,472	8%	56,712,982	86%	8%
Administrative Serv	212,775	184,675	10,435	6%	123,566	67%	178,586	14,395	8%	142,477	80%	-13%
IT Serv	2,969,659	2,891,337	181,668	6%	2,107,456	73%	2,571,318	235,448	9%	2,074,061	81%	2%
Engineering Serv	4,080,047	4,020,964	329,453	8%	3,144,579	78%	3,875,651	272,680	7%	3,000,224	77%	5%
Non-departmental	17,076,564	19,159,961	164,724	1%	13,506,985	70%	16,448,569	215,376	1%	12,601,106	77%	7%
Total	101,879,362	103,740,607	6,915,391	7%	81,722,970	79%	90,816,875	6,507,331	7%	76,072,233	84%	7%
Rev-Exp	5,975,096	(2,298,821)	1,882,493		(5,126,115)		9,886,370	3,833,648		4,213,726		
Utility Stormwater												
Revenue	3,998,821	3,929,611	335,166	9%	3,311,711	84%	3,810,970	325,105	9%	3,182,815	84%	4%
Expenses	3,360,332	4,982,095	161,943	3%	2,619,957	53%	3,870,457	124,186	3%	3,277,031	85%	-20%
Rev-Exp	638,489	(1,052,484)	173,223		691,754		(59,487)	200,919		(94,216)		
Environmental												
Revenue	17,386,179	17,900,992	1,511,463	8%	14,667,123	82%	16,367,092	1,489,012	9%	13,327,624	81%	10%
Expenses	17,385,988	17,834,532	1,493,873	8%	14,821,075	83%	16,188,496	1,401,873	9%	13,359,817	83%	11%
Rev-Exp	191	66,460	17,590		(153,952)		178,596	87,139		(32,193)		

Relative Value Report

Today's Date: 2-Aug-19
Settlement Date: 5-Aug-19

DISCLAIMER: Securities listed here represent the best market offers as of early morning on this date. All information is subject to change at any time without notice. This report is intended for informational purposes only, and is in no way a solicitation or offer to sell any securities or services. This information has been obtained from sources believed to be reliable, but we do not warrant or guarantee the accuracy or timeliness of this information. There are no warranties, expressed or implied, as to accuracy, completeness, or results obtained from this information.

MATURITY DATE	SECURITY TYPE	DISCOUNT/SPREAD	YIELD
Agency Discount Notes			
30-Aug-19	FHLB	2.075%	2.078%
27-Sep-19	FHLB	2.070%	2.076%
1-Nov-19	FHLB	2.080%	2.091%
2-Dec-19	FHLB	1.970%	1.983%
31-Dec-19	FHLMC	1.960%	1.976%
31-Jan-20	FHLMC	1.950%	1.969%
27-Feb-20	FHLMC	1.915%	1.936%
31-Mar-20	FHLMC	1.900%	1.924%
2-May-20	NQ	NQ	NQ
2-Jun-20	NQ	NQ	NQ
2-Jul-20	NQ	NQ	NQ
31-Jul-20	FHLB	1.850%	1.850%
Commercial Paper			
4-Sep-19	Natixis NY	2.160%	2.164%
4-Oct-19	MUFG Bank NY	2.180%	2.188%
4-Nov-19	NQ	NQ	NQ
3-Dec-19	NQ	NQ	NQ
2-Jan-20	NQ	NQ	NQ
31-Jan-20	NQ	NQ	NQ
1-May-20	Royal Bank of Canada	2.010%	2.041%
Agency Bullets (Non-Callable)			
30-Jul-20	FNMA 1.500	+17.5	1.903%
11-Dec-20	FHLB 3.125	+13.0	1.858%
12-Mar-21	FHLB 2.375	+6.5	1.793%
7-Jun-21	FFCB 2.125	+4.5	1.773%
16-Aug-21	FHLB 2.750	+6.0	1.788%
11-Mar-22	FHLB 2.500	+5.0	1.778%
5-Aug-22	FFCB 1.850***	+6.0	1.742%

*** Spread versus 3-Year Treasury (All others vs 2-Year)

Investment Pool Yields:		TexPool	TexSTAR
Previous Day:		2.269%	2.243%
7 Day Moving Avg:		2.344%	2.337%
Agency Discount Note Yields			
	Current	Week Ago	Month Ago
1 Mo	2.078%	2.207%	2.204%
2 Mo	2.076%	2.147%	2.207%
3 Mo	2.091%	2.110%	2.172%
6 Mo	1.969%	1.978%	2.061%
9 Mo	NQ	NQ	NQ
12 Mo	1.850%	2.019%	NQ
Commercial Paper Yields			
	Current	Week Ago	Month Ago
1 Mo	2.164%	2.264%	2.345%
2 Mo	2.188%	2.258%	2.319%
3 Mo	NQ	2.172%	2.222%
4 Mo	NQ	2.155%	2.155%
5 Mo	NQ	2.159%	2.129%
6 Mo	NQ	2.163%	2.092%
9 Mo	2.041%	2.134%	2.020%
Agency Bullet Yields			
	Current	Week Ago	Month Ago
1 Yr	1.903%	1.962%	1.968%
1.5 Yr	1.793%	1.882%	1.883%
2 Yr	1.788%	1.892%	1.858%
2.5 Yr	1.778%	1.882%	1.848%
3 Yr	1.742%	1.844%	1.813%

