



**CITY OF FRISCO TEXAS
FINANCIAL SERVICES
DEPARTMENT
JUNE, 2019
MONTHLY REPORT**





FINANCIAL SERVICES DEPARTMENT

Staff Report

To: **Honorable Mayor Cheney and the Frisco City Council**
Thru: **George Purefoy, City Manager**
Nell Lange, Assistant City Manager
From: **Anita Cothran, Director of Financial Services**
Date: **July 11, 2019**
Re: **Monthly Financial Report for June 2019**

Financial reports are provided for your review. Revenues are tracking, with sales tax collections still being slightly down compared to budget but slightly above prior collections year to date. Licenses & permit fee revenues are down compared to last year by 13%. The decrease is attributed to new multi-family permit fees and reroof permits being issued last year due to a major storm. Water Sales continue to lag prior year collections and we will revise the FY19 Budget projections for this decrease in sales. Expenses are tracking as projected at this time of the year for the operating funds.

We will have the Draft FY 2020 Budget to you the first meeting in August and the annual Budget Work Session will be August 12th. Educational videos should be ready and on our website by August 6th for citizens who are interested in learning more about fund accounting, our debt issuance process and how we set the property tax rate.

The ***lean focus*** for June involved the Treasury Division (lead -Brett Peterson) implementing a new payment software for City events. Staff in Finance worked with IT and Communications to purchase I-pads and sign up for Square. The first event that we used the point of sale system and were able to accept credit cards was Freedom Fest. Our total sales that night were almost 50% cards and 50% cash. We had a few issues with the connectivity but for the next event we have solved the issue and this new system provides our customer a "better" way to buy tickets or merchandise at City events. It also provides management great reports that detail what was sold and peak times of sales.

A second project that Finance Staff (lead-Derrick Cotten) and a team of other staff members from the administrative departments completed during the past six months was the documentation and policies/procedures for disaster recovery for our ERP System – Tyler MUNIS. We now contract with the vendor to host our backups of the system and have documentation on what we would have to do in an emergency to access our data files.

As always, if you have any questions, let me know.

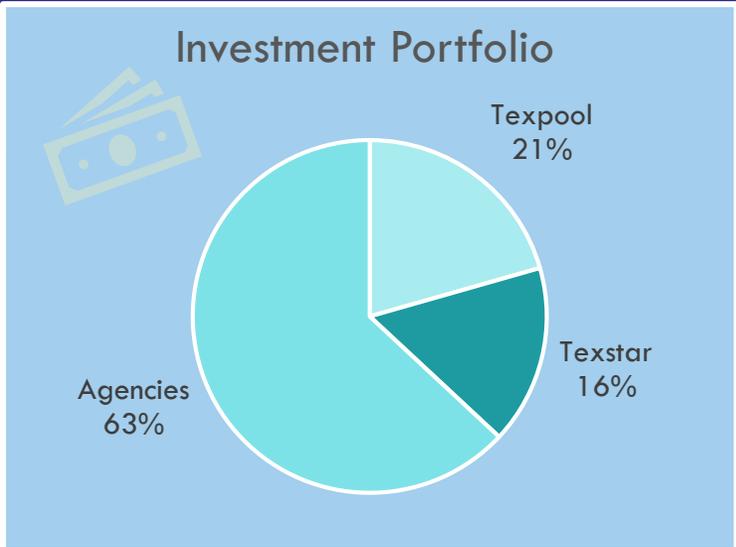
972-292-5510, acothran@friscotexas.gov.



Major Funds June 2019	General	% of Budget FY19	% of Budget FY18	Utility	% of Budget FY19	% of Budget FY18
Revenue Budget	\$170,972,425			\$107,854,458		
YTD Actual	147,444,674	86%	86%	67,798,972	63%	69%
Expense Budget	177,796,549			102,253,472		
YTD Spent	117,221,918	66%	72%	74,807,582	73%	77%
Revenues Over (Under)						
Expenses	\$ 30,222,756			\$ (7,008,610)		

General Fund: Sales tax collections are tracking 2.37% above prior year collections, but are not meeting the budgeted projections. Permit fees are down from last year. Property tax collections are strong. Expenditures are tracking as projected in the budgeted appropriation with 66% expended, as compared to 72% last year.

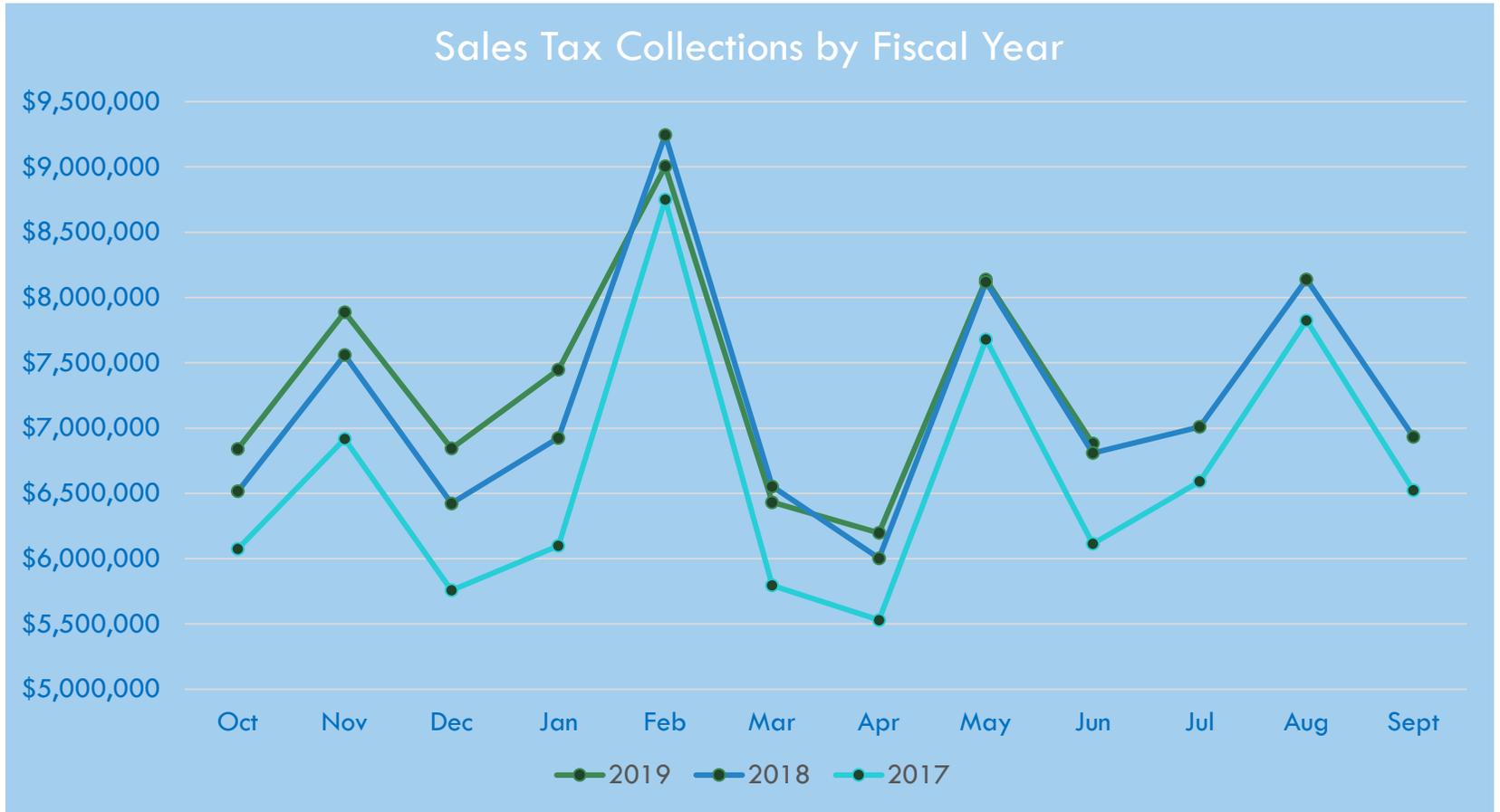
Utility Fund: Utility Fund water sales are down from prior year 12%, primarily due to weather patterns and customer consumption trends. We will review and adjust the budget in the summer, but the fund has sufficient cash balances this year to absorb the decreased sales. The policy to maintain 180 days operating expenses in cash is designed to work in years like this when we have weather patterns that we cannot control. Expenses are tracking as projected and consistent with prior year.



Key/Major <i>General Fund</i> Revenues	Monthly Collections	YTD Collections	% of Budget Collected
Property Tax	\$ 244,382	\$ 81,145,368	98%
Sales Tax	3,441,084	32,496,501	73%
Licenses & Permits	1,108,179	8,422,040	66%
Charges for Services	1,041,046	6,329,595	70%

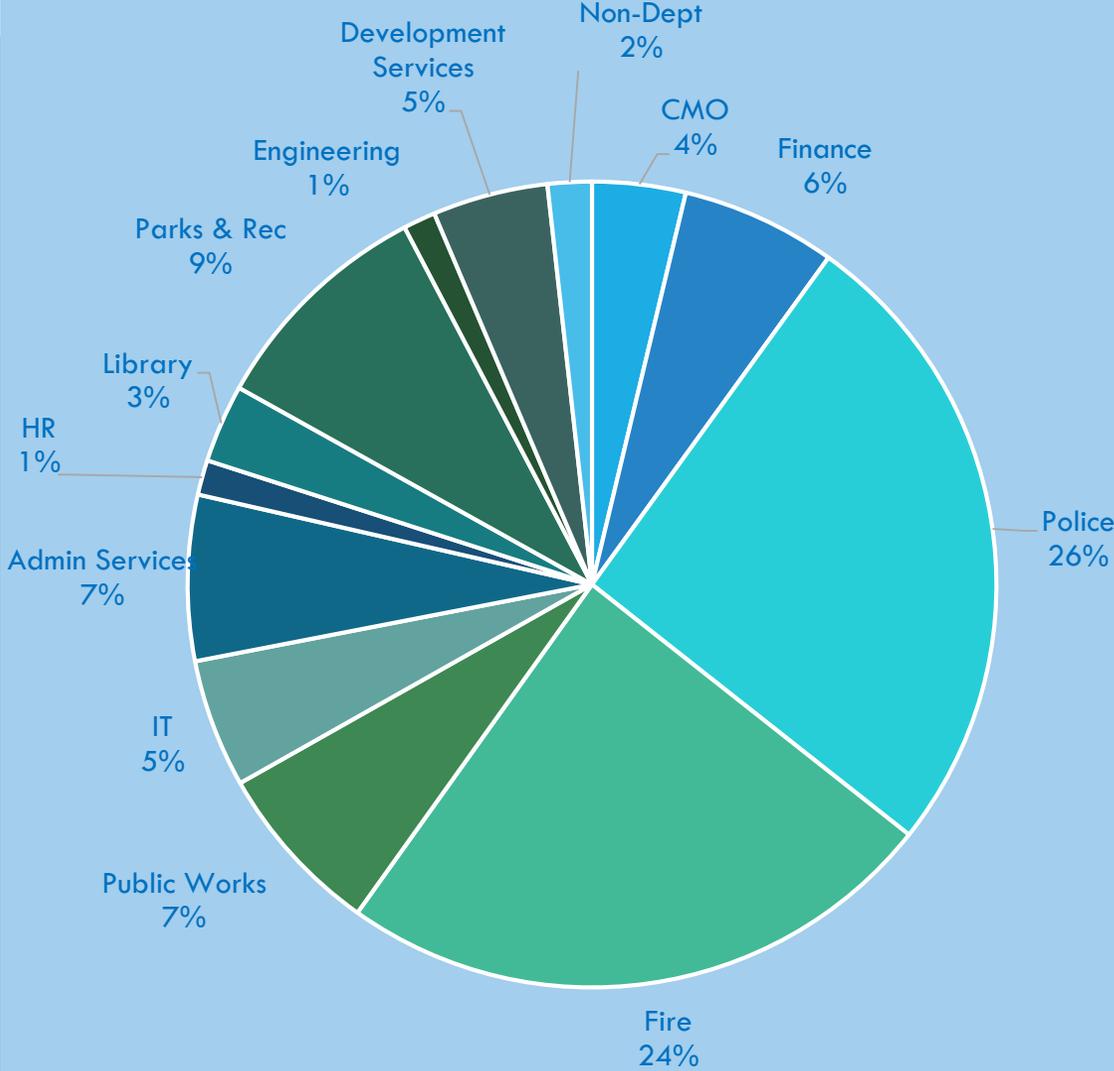
Investment Earnings All Funds
YTD
\$10,518,285

Portfolio Yields	June
Texpool	2.3812%
Texstar	2.3790%
Agencies	2.515%

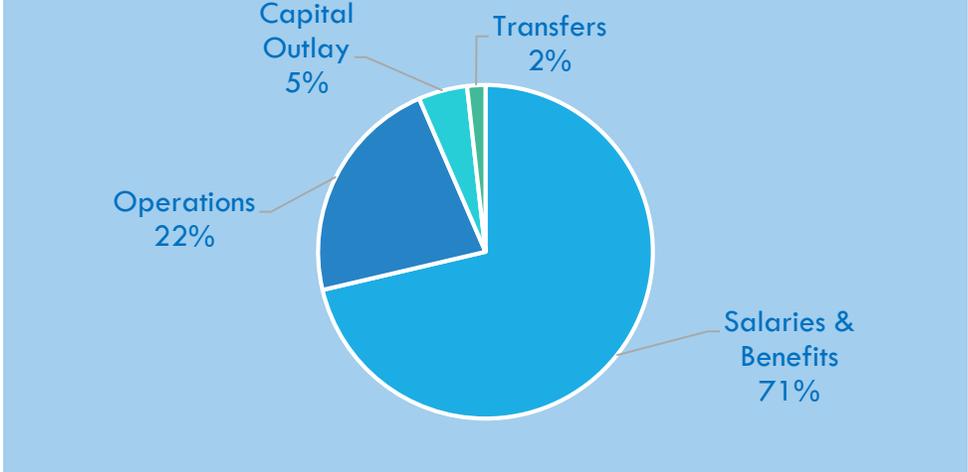




General Fund By Expenditures by Department



General Fund By Expenditure Category Through June 2019





 Building/Development Fees	Monthly Activity
Fees Collected	\$986,267
Collin County Permits	1,178 Total/90 SF
Denton County Permits	539 Total/53 SF
Valuation	\$144 Million

Municipal Court 	Monthly Activity
# of cases filed	1,519
# of cases closed	1,557
# warrants issued/cleared	883/369
% of on-line/phone payments	41%

Utility Billing 	Monthly Activity
# of active customers	58,113
# new meter sets	188
# new customers	306
# on line pay/% of total pay	13,626/23%
Fees collected UB	\$9.4 Million

Budget Summary for June
Fiscal Year 2019
(Compare to 75%)

	Approved Original FY19 Budget	Revised FY19 Budget	Monthly Actual	% of Bdgt	YTD Actual	% of Bdgt	FY 18 Actual	Monthly Actual	% of YTD Act	YTD Actual	% of YTD Act	% Inc (/Dec) 18/19
Gen Fund Rev												
Property Tax	82,543,680	82,543,680	244,382	0%	81,145,368	98%	73,986,486	110,683	0%	74,015,800	100%	10%
Sales Tax	46,785,104	44,785,104	3,441,084	8%	32,496,501	73%	43,104,372	3,403,273	8%	32,078,962	74%	1%
Beverage Tax	1,022,280	1,022,280	0	0%	545,955	53%	1,066,090	0	0%	503,627	47%	8%
Franchise Tax	10,649,743	10,649,743	136	0%	8,036,303	75%	10,191,809	4,032	0%	7,592,685	74%	6%
Licenses & Permits	12,677,795	12,677,795	1,108,179	9%	8,422,040	66%	12,906,768	1,473,965	11%	9,667,258	75%	-13%
Intergovernmental	2,166,413	2,166,413	18,197	1%	1,663,110	77%	2,517,437	666,132	26%	1,675,300	67%	-1%
Charges for Services	9,106,357	9,106,357	1,041,046	11%	6,329,595	70%	9,206,883	805,521	9%	6,764,194	73%	-6%
Fines	2,243,745	2,243,745	152,016	7%	1,877,159	84%	2,273,490	266,780	12%	1,657,029	73%	13%
Interest Income	840,000	840,000	171,903	20%	1,623,028	193%	1,200,937	110,087	9%	860,898	72%	89%
Contributions	99,460	99,460	1,002	1%	47,720	48%	32,456	451	1%	33,837	104%	41%
Rental Income	1,159,919	1,159,919	138,530	12%	943,572	81%	1,238,716	101,031	8%	864,032	70%	9%
Other Fees/Misc	682,617	682,617	30,020	4%	1,319,011	193%	445,598	31,052	7%	393,972	88%	235%
Transfers In	2,995,312	2,995,312	0	0%	2,995,312	100%	1,357,643	43,000	3%	1,076,644	79%	178%
Total	172,972,425	170,972,425	6,346,495	4%	147,444,674	86%	159,528,685	7,016,007	4%	137,184,238	86%	7%
Gen Fund Exp												
Administration	6,689,579	6,944,384	367,500	5%	4,375,234	63%	6,563,430	755,221	12%	4,642,058	71%	-6%
Financial Services	13,960,017	15,501,937	603,058	4%	7,276,965	47%	11,048,673	780,426	7%	6,771,369	61%	7%
Police	43,943,517	43,645,253	3,082,537	7%	30,150,999	69%	39,124,610	3,969,344	10%	27,873,251	71%	8%
Fire	40,429,917	41,610,136	3,204,758	8%	28,350,955	68%	37,899,130	4,053,541	11%	26,779,946	71%	6%
Public Works	12,881,063	13,293,277	892,078	7%	8,145,123	61%	12,514,790	1,088,965	9%	8,563,786	68%	-5%
Human Resources	2,482,031	2,475,518	154,785	6%	1,636,527	66%	2,185,126	255,489	12%	1,536,747	70%	6%
Administrative Serv	9,468,705	11,086,579	611,136	6%	7,786,000	70%	9,296,169	683,214	7%	6,047,232	65%	29%
IT Serv	8,033,452	8,207,647	1,846,638	22%	6,036,020	74%	5,620,943	893,062	16%	4,170,111	74%	45%
Library	5,252,472	5,181,947	565,057	11%	3,671,501	71%	5,143,811	760,406	15%	3,905,313	76%	-6%
Parks & Recreation	17,541,792	17,588,193	1,359,972	8%	10,802,614	61%	16,321,573	1,841,960	11%	10,882,973	67%	-1%
Engineering Serv	2,344,725	2,577,067	147,074	6%	1,515,047	59%	1,979,664	219,259	11%	1,410,663	71%	7%
Development Serv	8,622,687	8,305,689	569,361	7%	5,410,148	65%	7,135,037	728,283	10%	5,313,259	74%	2%
Non-departmental	1,189,478	1,378,922	46,509	3%	2,064,785	150%	3,102,321	31,283	1%	5,462,838	176%	-62%
Total	172,839,435	177,796,549	13,450,463	8%	117,221,918	66%	157,935,277	16,060,453	10%	113,359,546	72%	3%
Rev-Exp	132,990	(6,824,124)	(7,103,968)		30,222,756		1,593,408	(9,044,446)		23,824,692		

Budget Summary for June
Fiscal Year 2019
(Compare to 75%)

	Approved Original FY19 Budget	Revised FY19 Budget	Monthly Actual	% of Bdgt	YTD Actual	% of Bdgt	FY 18 Actual	Monthly Actual	% of YTD Act	YTD Actual	% of YTD Act	% Inc (/Dec) 18/19
Utility Rev												
Water	59,219,882	59,219,882	4,350,675	7%	32,154,582	54%	56,585,320	5,490,082	10%	36,472,375	64%	-12%
Sewer	43,069,046	43,069,046	3,213,314	7%	28,750,054	67%	37,086,498	3,111,140	8%	27,391,949	74%	5%
Licenses & Permits	1,450,000	1,450,000	190,762	13%	2,086,068	144%	2,140,543	176,366	8%	1,697,660	79%	23%
Interest	200,000	200,000	53,792	27%	647,453	324%	486,922	28,705	6%	321,750	66%	101%
Misc	570,000	570,000	101,341	18%	815,285	143%	1,084,219	106,849	10%	741,503	68%	10%
Transfers In	3,345,530	3,345,530	0	0%	3,345,530	100%	3,319,743	0	0%	3,319,743	100%	1%
Total	107,854,458	107,854,458	7,909,884	7%	67,798,972	63%	100,703,245	8,913,142	9%	69,944,980	69%	-3%
Utility Exp												
Administration	157,347	177,347	47,055	27%	155,216	88%	286,151	18,156	6%	120,582	42%	29%
Financial Services	1,864,509	1,879,410	149,119	8%	1,294,845	69%	1,642,932	161,499	10%	1,157,839	70%	12%
Public Works	75,518,461	75,426,913	6,213,115	8%	55,161,214	73%	65,813,668	5,639,977	9%	51,206,510	78%	8%
Administrative Serv	212,775	184,675	9,833	5%	113,131	61%	178,586	19,803	11%	128,082	72%	-12%
IT Serv	2,969,659	2,891,337	182,098	6%	1,925,788	67%	2,571,318	358,239	14%	1,838,613	72%	5%
Engineering Serv	4,080,047	4,020,964	310,997	8%	2,815,126	70%	3,875,651	402,223	10%	2,727,544	70%	3%
Non-departmental	17,076,564	17,672,826	368	0%	13,342,262	75%	16,448,569	368	0%	12,385,730	75%	8%
Total	101,879,362	102,253,472	6,912,585	7%	74,807,582	73%	90,816,875	6,600,265	7%	69,564,900	77%	8%
Rev-Exp	5,975,096	5,600,986	997,299		(7,008,610)		9,886,370	2,312,877		380,080		
Utility Stormwater												
Revenue	3,998,821	3,998,821	334,117	8%	2,976,545	74%	3,810,970	323,109	8%	2,857,710	75%	4%
Expenses	3,360,332	5,157,095	251,132	5%	2,458,013	48%	3,870,457	192,202	5%	3,152,845	81%	-22%
Rev-Exp	638,489	(1,158,274)	82,985		518,532		(59,487)	130,907		(295,135)		
Environmental												
Revenue	17,386,179	17,386,179	1,519,548	9%	13,155,661	76%	16,367,092	1,462,377	9%	11,838,611	72%	11%
Expenses	17,385,988	17,452,973	1,441,300	8%	13,327,202	76%	16,188,496	1,406,473	9%	11,957,944	74%	11%
Rev-Exp	191	(66,794)	78,248		(171,541)		178,596	55,904		(119,333)		